

Customer Id	64003
Corporate form	GmbH
Industry	Office technology / IT products and related services
Location	Hesse
Business operations	A very high percentage (approx. 90%) of the business model relates to the rental of printer equipment and media technology from two well-known manufacturers. The service is realised directly by the manufacturers' service providers as far as possible.
History	The company was founded in 2014 by the current owner.
Wealth	Share deal: Entire business operations with 100% of the shares. In the event of the acquisition, the potential investor simply acquires customers and associated orders and that can easily be integrated into its existing processes and structures.
Development potential	Due to the existing approach in developing key accounts, these can be expanded at any time in the area of cross-selling as well as through the fantastic structure of the service concept.
Staff	In addition to a half-time employee for administrative activities, all relevant activities are carried out by the current owner himself.
Customers	This is reflected in the customer potential of around 40 corporate customers with around 800 contracted multifunctional systems or printers. These are supplemented by around 100 systems from the media technology sector. The bound print volume of the MFPs and printers comprises 10,000,000 pages in black and white and 4,000,000 pages in colour per year.
Sales reason	Pursuit of new life goals of the owner
Company figures	2023: Turnover approx. 780 k€, EBIT approx. 340 k€
Sales conditions	1.3 M€ (Capitalised earnings value)
Additional informations	Share deal: 100% sale of the company

Confidential brief description: Confidential abstract: All information is based on data provided by the seller and is compiled to the best of our knowledge. All statements without guarantee!